



BUTTE COUNTY CFCC Funding Fair July 9, 2019



The background of the slide is a close-up, slightly blurred image of the American flag, showing the stars and stripes in a draped manner.

CALIFORNIA INFRASTRUCTURE AND ECONOMIC DEVELOPMENT BANK (IBANK)

- The legislature created IBank in **1994** to finance public **infrastructure** and private **development** that creates **jobs** and a strong **economy** to improve the **quality of life** for the people of California.
- IBank has **broad authority** to issue tax-exempt and taxable revenue bonds, provide financing to **public agencies**, leverage State and Federal funds and more.



**Infrastructure State
Revolving Fund
Program**



**California Lending for
Energy and Environmental
Needs Center**



**Small Business
Finance Center**



**Bond Financing
Program**

**Disaster Relief: Disaster
Relief Loan Guarantee
Program**

**Jump Start Loans: Loans
from \$500 to \$10,000**



**Small Business
Finance Center**

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

SMALL BUSINESS FINANCE CENTER (SBFC)

- SBFC partners with Financial Development Corporations to provide loan guarantees for small businesses that experience barriers to capital.
- Helps businesses create and retain jobs, and encourages investment in low- to moderate-income communities.



SMALL BUSINESS LOAN GUARANTEE PROGRAM (SBLGP)

Since 1968 the SBLGP has guaranteed more than 30,000 loans to lending institutions that are committed to helping small businesses grow and prosper in **California**

HOW THE SBLGP WORKS

When a business is having difficulty **accessing capital**, the Small Business Loan Guarantee Program (SBLGP) provides the lender with added support in the form of a **loan guarantee**.

It's like an insurance policy for the lender.

This provides **incentive** to lenders **to offer loans to small businesses** that were not otherwise eligible for traditional loans.

Financial institutions, credit unions and Community Development Finance Institutions make small business loans with the support of IBank guarantee to minimize the lender's risk. A Financial Development Corporation works as an agent of IBank to issue the guarantee to the lender for up to 80% of the loan.



-  **California Capital Financial Development Corporation**
Sacramento, CA
-  **California Coastal Rural Development Corporation**
Salinas, CA
-  **California Southern Small Business Development Corporation**
San Diego, CA
-  **Nor-Cal Financial Development Corporation**
Oakland, CA
-  **Small Business Financial Development Corporation of Orange County**
Santa Ana, CA
-  **Pacific Coast Regional Small Business Development Corporation**
Los Angeles, CA
-  **Valley Small Business Development Corporation**
Fresno, CA

❖ Business Acquisition

- ❖ Construction, Renovation, Tenant Improvement

- ❖ Inventory & Receivables

- ❖ Business Expansion

- ❖ Purchase Equipment

- ❖ Working Capital

- ❖ Lines of Credit

- ❖ Start up Costs

- ❖ Gap financing prior to permanent financing

- ❖ Export Financing



- ❖ Guarantee up to 80%

- ❖ Maximum guarantee \$1 million

- ❖ Term up to 7 years (loan term can be longer)

- ❖ Eligible for California business entities with 750 employees or less

- ❖ Loan qualifications & interest rates based on lender's underwriting criteria

- ❖ Loan proceeds must be used in the State of California



**Small Business
Finance Center**

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

Disaster Relief Loan Guarantee Program

WHO IS ELIGIBLE?

**Businesses
in a
DISASTER
AREA
WITH:**

**Significant
Physical
Damage
and/or**

**Significant
Economic
Injury**



**Maximum
Guarantee
Amount:
\$1 million**

**Guarantee
Up to 95%**



**Small Business
Finance Center**

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

Jump Start Loan Program

Eligible Use of Loan Proceeds May Include:

- ❖ Start-Up Costs
- ❖ Property
- ❖ Buildings
- ❖ Machinery
- ❖ Equipment
- ❖ Inventory
- ❖ Tenant Improvements

Business Requirements:

- ❖ Must be a low-wealth entrepreneur located in a low-wealth community or Disaster Area

The Jump Start Loan Program (Jump Start) helps small businesses start, grow, and thrive. Jump Start provides technical assistance, financial literacy training and microloans.

LOAN TERMS:

- ❖ **\$500-\$10,000**
- ❖ **Terms up to 5 years**



Infrastructure State
Revolving Fund
Program

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

ISRF DIRECT LOAN PROGRAM

Direct **financing** to public borrowers (and non-profit organizations sponsored by public entities) for a wide variety of **infrastructure** and **economic development** projects.

Examples
of eligible
projects



Water, Sewage, Flood, Waste



Streets, Highways, Public
Transit, Public Safety Facilities



Educational, Cultural, Social,
Parks & Recreational Facilities



Power and Communications



Ports and Goods Movement
Related Infrastructure

ELIGIBLE APPLICANTS AND TERMS

- ❖ Any Subdivision of a Local Government (Departments, Agencies, Commissions, Cities and Counties)
- ❖ Special Districts
- ❖ Joint Powers Authorities
- ❖ Public Benefit, Tax-Exempt, Nonprofit Corporations (with eligible sponsorship)
- ❖ Funding available from \$50,000 to \$25 million
- ❖ Terms for the useful-life of the project up to 30 years
- ❖ Up to 100% of eligible project cost financed



Infrastructure State Revolving Fund Program

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

- Benchmarked to Thompson Reuters Municipal Data (MMD) Index
- Subsidized based upon:
 - Unemployment rate
 - Median household income
- Lower transaction costs
- Better than a public offering



California Lending for Energy and Environmental Needs Center

- Benchmarked to Thompson Reuters Municipal Data (MMD) Index
- Subsidized based upon:
 - CalEnviroScreen
- Lower transaction costs
- Term is not based on energy savings



**California Lending for
Energy and Environmental
Needs Center**

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

CLEEN CENTER GOALS

- ✓ Assist in achieving California's Greenhouse Gas Reduction Goals
- ✓ Drive down the cost of clean energy, water conservation and environmental projects
- ✓ Enhance market confidence in green investing

CLEEN CENTER DIRECT FINANCING

- Funding available in amounts ranging from \$500,000 to \$30 million
- Terms for the useful-life of the project
- Up to 100% eligible project costs financed

CLEAN ENERGY PROJECTS



Generation

- Renewable energy, solar, wind, biomass, hydroelectric



Conservation

- Energy efficiency retrofits, Light Emitting Diode (LED) lights
- Building automation and controls



Other

- Energy storage, transmission, distribution
- Electric Vehicle (EV) charging stations
- Alternative technologies, alternative fuels

STATEWIDE ENERGY EFFICIENCY PROGRAM (SWEEP)

COMPREHENSIVE ENERGY EFFICIENCY IMPROVEMENTS TO NEW AND EXISTING FACILITIES



Light Emitting Diode (LED) Street Lighting



Advance metering systems



Data Center, information technology, communications



Energy management and/or control systems



Heating, ventilation and air conditioning system



Thermal and electric energy storage



Bond Financing Program

CALIFORNIA INFRASTRUCTURE AND
ECONOMIC DEVELOPMENT BANK

BOND FINANCING PROGRAM

Tax-exempt and taxable conduit revenue bond financing for:

- Qualified **nonprofit** public benefit corporations
- Eligible **manufacturing** and processing companies
- **Government** agencies
- Privately owned facilities providing services to the public



TYPES OF BONDS

501(C)(3) Revenue Bonds

for qualified nonprofit public benefit corporations for acquisitions and/or improvement of facilities

Industrial Development Revenue Bonds

up to \$10 million for eligible manufacturing and processing companies for construction or acquisition of facilities

Public Agency Revenue Bonds

for governmental entities

Exempt Facility Revenue Bonds

for projects that are government owned or provide improvements to privately owned facilities that serve the general public

APPLICATIONS ACCEPTED CONTINUOUSLY

IBank representatives provide technical assistance and work with you throughout the process.

No matching funds requirement - may serve as matching funds for other financings.

Final approval by IBank Board of Directors



California Infrastructure and
Economic Development Bank

CONTACT US



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Bond Financing Program

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